



## Company Profile

Kiran Udyog is an ISO 9001:2000 certified world class engineering construction company that takes up various engineering projects on turnkey basis. The foundation of this company was laid in 1982 by Mr RS Gemini at Jaipur. Company started with an investment of merely INR 11,000 (US\$ 250 approx.) is now having turnover of more than INR 1 Billion (US\$ 23 Million) along with its associate units. The success of company lies in it's commitment to quality, completing work within specified time and dedicated work force. The company has a unique experience of working successfully all over India in all kind of conditions. In its success run, Kiran Udyog has received many awards and reorganizations. The strength of Kiran Udyog lies in:

1. Highly dedicated and committed work force with latest equipments and machinery.
2. Aim for continuous improvements by adopting state of art practices and technologies.
3. More than two decades of experience of working with government Organizations.
4. Top management with a Vision of growth and shared learning.
5. Kiran Udyog with its sister concern Tirupati Plastomatics and Kanhha Cables forms a unique and strong Complements.

◆ Mission, Vision & Values ◆

◆ Important Landmarks ◆



## Mission, Vision & Values

**Mission:** To follow path of continuous improvement in technology and service that can further create value for its stakeholders i.e. customers, employees, shareholders, suppliers and society.

**Vision:** To expand areas of operation and share its experience with railways in other countries mainly East Asian and African countries while keeping its strength in Indian Railways intact.

**Value:** Our values are:

1. Loyalty, Commitment and dedication towards work
2. Urge for continuous improvement in quality of work
3. Desire for continuous learning with every work we do



## Important Landmarks

| YEAR | OPERATION  |
|------|--|
| 1982 | Company started with investment of INR 11,000 (US\$ 250)   |
| 1986 | Took First Turnkey project for Railway Signaling.  |
| 1988 | Took First Turnkey project for Telecom.  |
| 1994 | Took First Turnket project for Engineering works.  |
| 1998 | Establishment of Tirupati Plastomatics Pvt.Ltd.  |
| 2002 | Central Railway awarding work on single tender basis after examining the excellent track record of Kiran Udyog |
| 2003 | Establishment of Kanhha Cables Pvt. Ltd.   |
| 2005 | The combined company turnover reached the magic figure of INR 1 Billion  |



## Current Area of Operation

1. Turnkey Projects
2. Manufacturing



## Turnkey Projects

### ❑ Signaling

- Mechanical Signaling
- Panel Interlocking
- Relay Route Interlocking
- Solid State Interlocking
- Railway Crossing Gate

### ❑ Telecom

- Laying of Optical Fiber and installation of Telecom Equipments
- Laying of Quad Cables and installation of Telecom Equipments

### ❑ Engineering

- Re-girdering and strengthening of Bridges
- Change of Wooden Channel Sleepers by steel channel sleepers

### ❑ Designing of Signaling and Telecom Circuits

### ❑ Electrical Works



## Approvals For Turnkey Projects

- The company is considered A CLASS CONTRACTOR in all Indian Railways
- Kiran Udyog is registered under Grade A contractor for electrical works and contracts





## Manufacturing

### □ List of Manufactured Products

| SIGNALING                  |                                     | TELECOM     | CHANNEL SLEEPERS                       |
|----------------------------|-------------------------------------|-------------|--|
| Color Light Signal Unit    | Apparatus Case                      | CD Cabinets | Steel Channel Sleeper of various sizes |
| Mechanical Lifting Barrier | Electric Key Transmitters           |             | Various Steel Channel Sleeper fittings |
| Ground Lever Frame         | Relay rack/ Cable Termination Racks |             |  |
| E type Lock                | Shunt signal                        |             |  |
| Junction boxes             | Cable Markers                       |             |  |

### □ Various products mentioned above are approvals with Govt. Agencies, mainly:

- RDSO: KU is registered under Part-I of RDSO for most of the items mentioned above.
- Registered with BSNL india's largest telecommunication company.
- RITES.

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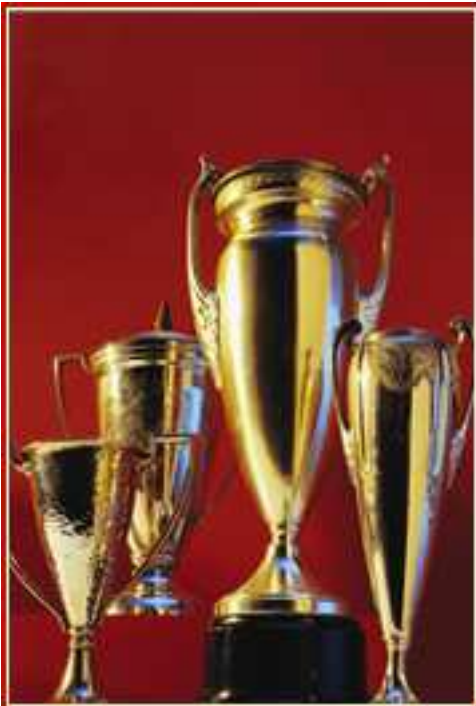
## Manufacturing

### □ Our list of Esteemed Customers includes :

- All Indian Railways (All zonal Railways)
- Union Switch and Signals Pvt Ltd. India
- IRCON for work in Africa and Bangladesh
- Instrumentation Limited Kota
- National Thermal Power Cooperation
- ITI (Indian Telephone Industry)
- Konkan Railway
- RITES
- JK Corp (Aditya Birla Corporation)
- All major Contractors of Indian Railways



## Major Awards and Credits



**Rashtriya Gurav Award**  
By Hon'able External Affairs Minister (1995)



**Recognition For Outstanding Performance as SSI**  
By Hon'able Home Minister (1992)



**Arch of Excellence Award**  
By Hon'able Education Minister(AP) (1995)



## Financials

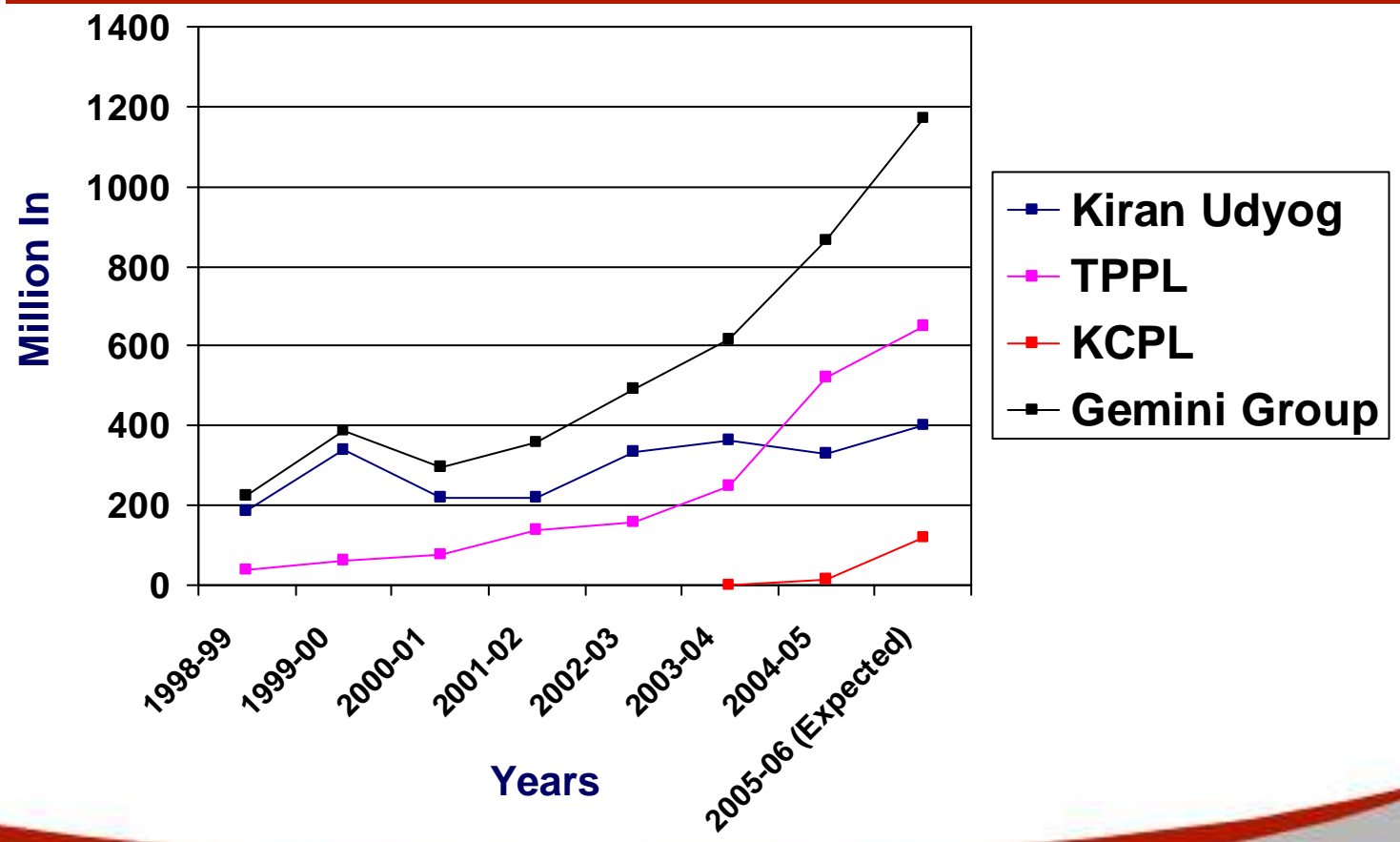
| Year               | Kiran Udyog | TPPL   | KCPL   | Gemini Group |
|--------------------|-------------|--------|--------|--------------|
| 1998-99            | 185.90      | 37.50  |        | 223.40       |
| 1999-00            | 327.27      | 61.70  |        | 388.97       |
| 2000-01            | 220.21      | 75.88  |        | 296.09       |
| 2001-02            | 221.78      | 136.89 |        | 358.67       |
| 2002-03            | 334.19      | 156.63 |        | 490.82       |
| 2003-04            | 265.24      | 248.39 | 1.54   | 615.17       |
| 2004-05            | 329.45      | 521.60 | 14.30  | 865.35       |
| 2005-06 (Expected) | 400.00      | 650.00 | 120.00 | 1,170.00     |

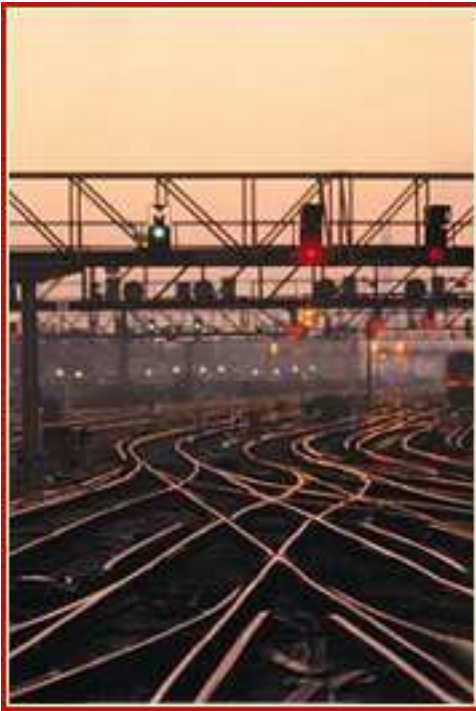
*All figures are in Million INR*

◆ Financial Turnover Graph ◆

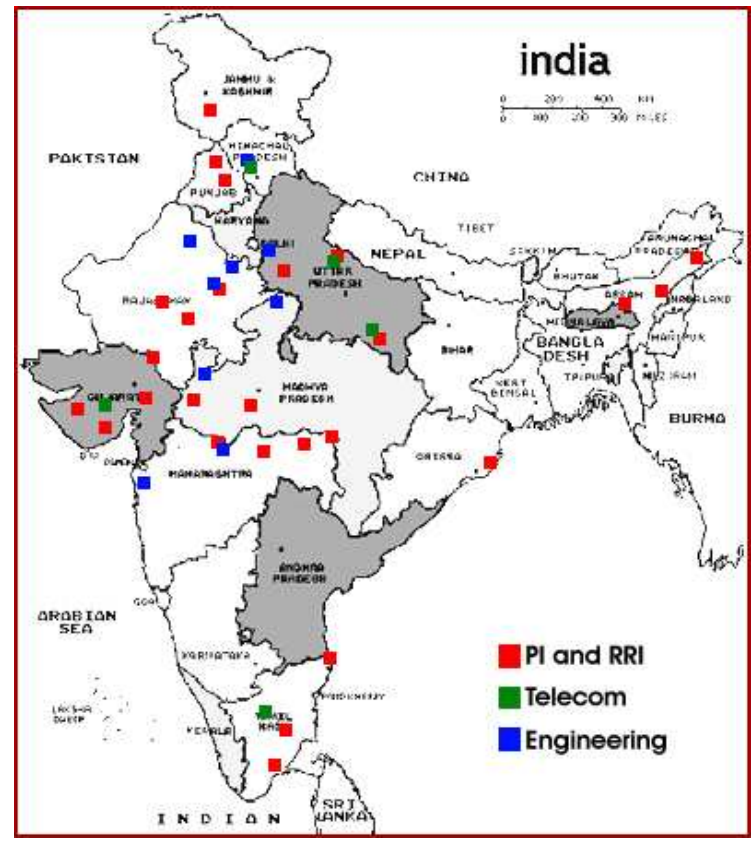


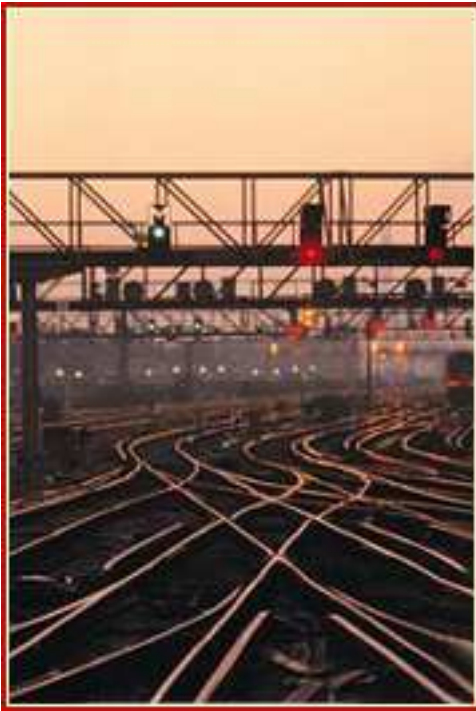
## Financial Turnover (Graph)



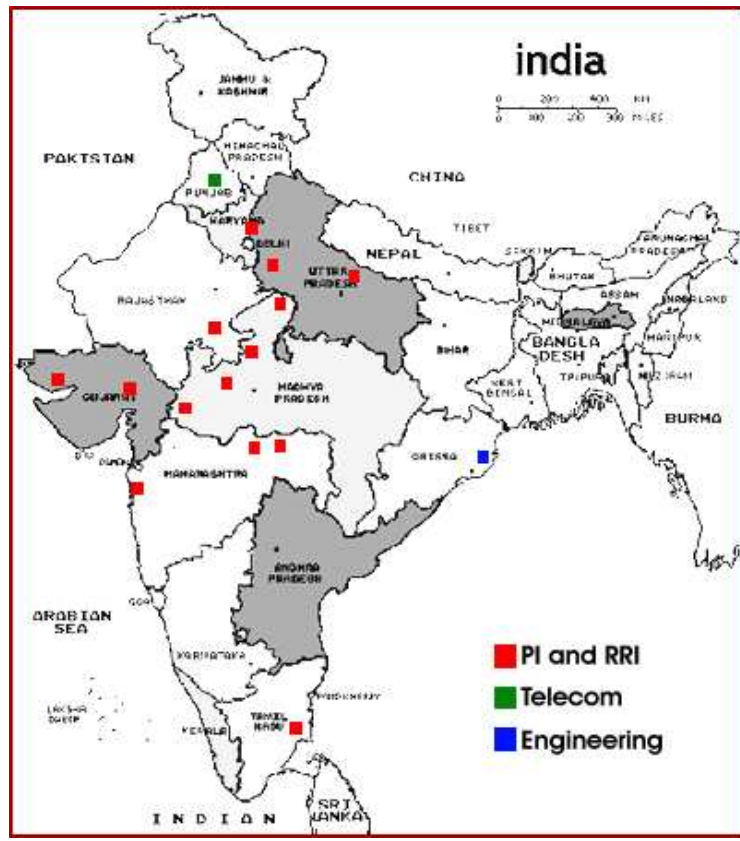


## Major Works Executed in Last Decade





## Major Works in Progress



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## Our Associates

- Instrumentation Limited, Kota,India
- Union Switch and Signals Pvt Ltd. India
- Siemens,India
- ABB,India
- Alstom,India
- Era construction,India
- ELIOP,Spain



## TPPL and KCPL

### □ About TPPL

- The Company started its operation in 1998
- This company is ISO 9001 certified and carries BIS license Today it is a leading company in India for manufacturing of signaling, Quad, Indoor, power and Electricity board cables up to 1.1 kV.
- It is approved under Part-I list of RDSO
- The main customers are all zonal railways and all electricity boards of India.
- It has a annual turnover of more than INR 530Million (US\$12 Million)

### □ About KCPL

- The Company started its operation in 2003
- This company is ISO 9001 certified and carries BIS license
- In very short span of time, this company has become leading supplier in major Electricity boards for XLPE and control Cables.
- It is approved under Part-II list of RDSO



## Contact Us

### Contact Persons

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